



Registration Information Pack 2010

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Dear Student

Thank you for your interest in studying with the Institute of Bankers in South Africa. The year 2010 is a year of change in the Institute of Bankers and we are proud that you will be part of the change and exciting opportunities. Please take note of the facts below, and

The following qualifications are in teach-out phase with UNISA, and they will no longer be offered after 2010:

- Certificate in Banking (NQF Level 5, 120 Credits)
- Certificate in Banking Services Advise (NQF Level 5, 120 Credits)
- Diploma (Credit, Marketing, Financial Planning, Estate and Trust, Treasury and International Banking) (NQF Level 5, 240 Credits)
- Advanced Diploma (Credit, Marketing, Financial Planning, Estate and Trust, Treasury and International Banking, Property ,Central Banking) (NQF Level , 240 Credits)

No new students are allowed to register for the qualification that are in teach-out phase. To accommodate the change in offerings, The Institute of Bankers is in partnership with Milpark Business School, to continue to offer banking education in the fields stated above.

IOB endorses the following courses offered by Milpark Business School:

- The National Certificate in Banking (NQF Level 5, 120 Credits)
- Certificate in Banking Services Advise (NQF Level 5, 120 Credits)
- The higher diploma: Banking (NQF Level 6)
- BCom: Banking Management ((NQF Level 6)

New and existing students may register for the courses offered in partnership with Milpark Business School and may apply for exemptions for modules already passed with UNISA.

Please note that membership is compulsory when registering for the courses below.

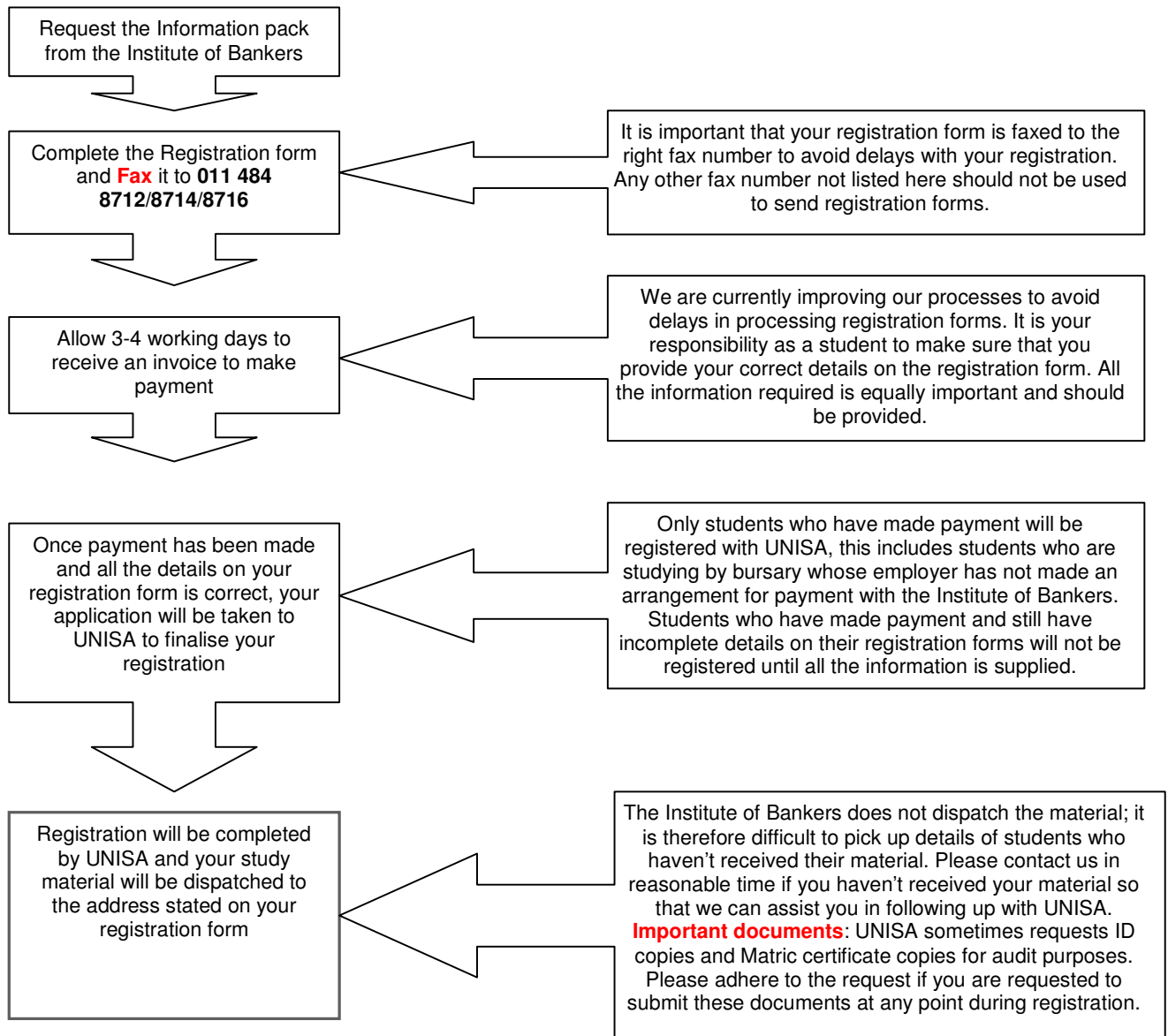
Membership fees for 2010

South Africa	R290
Rest of Africa	R325
Rest of world	R350

Important Dates	
Registration dates	1 June 2010- 16 July 2010
Last date for applications that require invoices (Bursary Students)	13 July 2010
Last date for payment	16 July 2010 12:00 am

No late payments or registration forms will be accepted.

Registration Process



Account Details

Bank	First National Bank	
Account No	62140353848	
Branch Code	251305	
Reference	Invoice no/ID Number/Membership Number	Please do not use your UNISA Student number as a reference.

3.1 Certificate in Banking

Qualification Code	72222
NQF Level	5
Credits	120
Duration	12 months
Registration requirements	Students currently studying the qualification. No new students are accepted into this qualification

NQF Level 5; 120 Credits

Curriculum Structure

	Module Name	Module Code	Cost
Compulsory Modules	Banking	CIOB01J	R850
	Basic Principles of Law	CIOB02K	R850
	Business Accounting	CIOB03L	R1200
	Introduction to Economics	CIOB04M	R850
	Business Management	CIOB05N	R850
Elective Modules (Only one)	Customer Service	CIOB06P	R1200
	Money Laundering	CIOB07Q	R1200
	Fundamentals of Business Statistics	CIOB08R	R1200
	Business Communication	CIOB09S	R1200

3.2 Certificate in Banking Services Advice

Qualification Code	72345
NQF Level	5
Credits	120
Duration	12 months
Registration requirements	Students currently studying the qualification. No new students are accepted into this qualification

Curriculum Structure

	Module Name	Module Code	Cost
Compulsory Modules	Economic fundamentals relative to investment environment	CBSA01-R	R1350
	Delivering a personal financial advisory service	CIOB02-S	R1350
	Fundamental principles of basic accounting and investment	CBSA03-T	R1350
	Legislative banking and insurance environment	CBSA04-U	R1350
	Business principles	CBSA05-V	R1350
	Financial banking and insurance concepts	CBSA06-W	R1350
	Fit and Proper (Category 1), a portfolio of evidence, with no formal examination.	CBSA07-X	R1350

3.3 Diploma

NQF Level	5
Credits	240
Duration	12 months
Registration requirements	Students currently studying the qualification. No new students are accepted into this qualification

	Credit 72230	Marketing 72249	Estate & Trust 72303	Financial Planning 72311	Treasury & International Banking 72273
Compulsory	Economic Environment Business Taxation Finance 1				
Core Modules (Specific)	Legal Aspects of Banking	Principles of Marketing	Trustee Law	Financial Planning Practice	Financial Markets 1
	Credit Risk Assessment I	Marketing Mix	Trustee Accounts	Financial Planning Law	Treasury Management 1
			Principles of Investment	Principles of Investment	International Trade Finance
Elective Modules	Credit Risk Assessment 1 Customer Relationship Management Principles of Investment Financial Markets 1 Consumer Behaviour Fundamentals of Business Statistics				

Diploma Fees

Module Name	Module Code	Cost
Economic Environment	DCIB01-U	R1050
Business Taxation	DCIB02-V	R1400
Finance 1	DCIB03-W	R1400
Legal Aspects of Banking	DCIB04-X	R1400
Credit Risk Assessment	DCIB05-Y	R1400
Principles of Marketing	DMIB01-L	R1050
Marketing Mix	DMIB02-M	R1050
Trustee Law	DEIB01-9	R1400
Trustee Accounts	DEIB02-A	R1400
Principles of Investment	DCIB07-4	R1050
Financial Planning Practice	DFIB01-E	R1400
Financial Planning Law	DFIB02-F	R1400
Financial Markets 1	DCIB08-5	R1050
Treasury Management 1	DTIB01-S	R1400
International Trade Finance	DTIB02-T	R1400
Customer Relationship Management	DCIB06-3	R1050
Consumer Behaviour	DCIB09-6	R1050
Fundamentals of Business Statistics	CIOB08-R	R1200

3.4 Advanced Diploma Structure

NQF Level	6
Credits	240
Duration	12 months
Registration requirements	Students currently studying the qualification. No new students are accepted into this qualification

	Credit	Marketing	Estate & Trust	Financial Planning	Treasury & International Banking	Property	Central Banking
Compulsory Module	Risk Management						
Core Modules (Specific)	Advanced Banking Law	Advanced Market Research	Portfolio Management	Portfolio Management	Financial Economics	Property Finance Overview	Public Debt Management
	Financial & Management Accounting	Marketing Strategy I	Personal Financial Planning	Personal Financial Planning	Treasury Management II	Property Finance Law	Introduction to Central Banking
	Credit Risk Assessment II	Marketing Strategy II	Income Tax 1	Income Tax 1	Financial Markets II	Funding & Risk Management	Foreign Exchange Policy
	Finance II	Sales & Service Management	Estate Planning	Corporate Financial Planning	Foreign Exchange Policy	Valuation & Economics	Monetary Policy
							Monetary Policy Regime
Elective Modules	Sales & Service Management Foreign Exchange Policy Financial Economics Estate Planning Corporate Financial Planning Public Debt Management Advanced Banking Law Portfolio Management Income Tax I Personal Financial Planning						

Advanced Diploma Fees

Module Name	Module Code	Cost
Advanced Banking Law	ADCB02-M	R1550
Advanced Market Research	AMIB01-X	R1100
Corporate Financial Planning	ADCB12-P	R1550
Credit Risk Assessment II	ADCB04-P	R1550
Estate Planning	ADCB11-N	R1550
Finance II	ADCB05-Q	R1550
Financial & Management Accounting	ADCB03-N	R1550
Financial Economics	ADCB14-R	R1550
Financial Markets II	ATIB03-A	R1550
Foreign Exchange Policy	ADCB07-S	R1550
Funding & Risk Management	APIB03-K	R1550
Income Tax	ADCB09-U	R1100
Introduction to Central Banking	ACIB03-C	R1550
Marketing Strategy I	AMIB02-Y	R1100
Marketing Strategy II	AMIB03-3	R1100
Monetary Policy	ACIB04-D	R1550
Monetary Policy Regime	ACIB05-E	R1550
Personal Financial Planning	ADCB13-Q	R1550
Portfolio Management	ADCB08-T	R1550
Property Finance Law	APIB02-J	R1550
Property Finance Overview	APIB01-H	R1100
Public Debt Management	ADCB10-M	R1550
Risk Management	ADCB01-L	R1100
Sales & Service Management	ADCB06-R	R1550
Treasury Management II	ATIB02-9	R1550
Valuation & Economics	APIB04-L	R1100

4. IOB/UNISA Programmes

4.1 Course in Fundamentals in Banking & Risk Management

Qualification Code	72176
NQF Level	5
Credits	30
Duration	6 months
Registration requirements	A senior certificate or Equivalent

Modules

CCBF015	Fundamentals in banking	R1200
CCBF026	Fundamentals in risk management	R1200

4.2 Programme in Banking

Qualification Code	76007
NQF Level	6
Credits	96
Duration	12 months
Registration requirements	Senior certificate and Course in Fundamentals of Banking and risk management Students can enroll for the course in Fundamentals of Banking and Risk Management concurrently with the Level 5 modules of the Programme in Banking

You can only register for a maximum of four (4) modules per semester

Modules

PBNK01S	Accounting Principles Level 5	R1200
PBNK02T	Introduction to economics Level 5	R1200
PBNK03U	Introduction to tax environment Level 5	R1200
PBNK04V	Banking Law Level 6	R1200
PBNK05W	Introduction to business management Level 6	R1200
PBNK06X	Marketing and customer relationship management Level 6	R1200
PBNK07Y	Compliance management Level 6	R1200
PBNK083	Credit management Level 6	R1200

4.3 Programme in Risk Management

Qualification Code	75949
NQF Level	6
Credits	108
Duration	12 months
Registration requirements	Senior certificate

Modules

PRIM014	Introduction to enterprise management Level 6	R1100
PRIM025	Business management Level 6	R1100
PRIM036	Statistics Level 6	R1100
PRIM048	Business finance & accounting Level 6	R1100
PRIM059	Economics Level 6	R1100
PRIM06A	Risk financing Level 6	R1100
PRIM07B	Risk control Level 6	R1100

4.4 Advanced Programme in Financial Planning & Estates

Qualification Code	75973
NQF Level	7
Credits	96
Duration	12 months
Registration requirements	Entry requirements: Senior certificate and Course in Fundamentals of Banking and risk management Students can enroll for the course in Fundamentals of Banking and Risk Management concurrently with the Level 5 modules of the Programme in Banking

You can only register for a maximum of four (4) modules per semester

Modules

APFP01J	Estate planning Level 5	R1300
APFP06P	Financial planning Level 5	R1300
APFP02K	Management of trusts Level 5	R1300
APFP03L	Introduction to business management Level 6	R1300
APFP04M	Income tax Level 6	R1300
APFP05N	Portfolio management Level 6	R1300
APFP07Q	Risk management Level 6	R1300
APFP08R	Legal aspects of financial planning and estates Level	R1300

4.5 Advanced Programme in Property Finance

Qualification Code	75914
NQF Level	7
Credits	96
Duration	12 months
Registration requirements	Entry requirements: Senior certificate and Course in Fundamentals of Banking and risk management Students can enroll for the course in Fundamentals of Banking and Risk Management concurrently with the Level 5 modules of the Programme in Banking

You can only register for a maximum of six (6) modules per semester

Modules

APPF01U	Fundamentals of property Level 6	R1300
APPF02V	Introduction to property finance Level 6	R1300
APPF03W	Marketing and customer relationship management Level 6	R1300
APPF04X	Introduction to business management Level 6	R1300
APPF05Y	Advanced commercial property finance products Level 7	R1300
APPF063	Risk management Level 7	R1300
APPF074	Introduction to property investment Level 7	R1300
APPF085	Property valuation and economics Level 7	R1300

4.6 Advanced Programme in International & Central Banking

Qualification Code	7599X
NQF Level	7
Credits	108
Duration	12 months
Registration requirements	Entry requirements: Programme in Banking or Equivalent

Students are not allowed to register for more than 5 modules per semester

Modules

APICB1U	Introduction to central banking Level 6	R1300
APICB2V	Risk management Level 7	R1300
APICB3W	Monetary policy Level 7	R1300
APICB4X	Monetary policy Level 7	R1300
APICB5Y	Treasury management Level 7	R1300
APICB63	International finance Level 7	R1300
APICB74	Foreign exchange policy Level 7	R1300
APICB85	Monetary policy regime Level 7	R1300
APICB96	Bank supervision and financial stability Level 7	R1300

4.7 Advanced Programme in Bank Credit

Qualification Code	75981
NQF Level	7
Credits	96
Duration	12 months
Registration requirements	Entry requirements: Programme in Banking or Equivalent

Students are not allowed to register for more than 4 modules per semester

Modules

APBK01G	Financial management Level 6	R1300
APBK02H	Credit risk assessment Level 6	R1300
APBK03J	Tax management Level 6	R1300
APBK04K	Human capital management Level 6	R1300
APBK05L	Risk management Level 7	R1300
APBK06M	Credit risk management Level 7	R1300
APBK07N	Strategic marketing Level 7	R1300
APBK08P	Portfolio management Level 7	R1300